

Eastern Pennsylvania & Delaware Chapter of ACI

Business Meeting Minutes November 1, 2018

The Board of Directors met on November 1, 2018 at Revolution Chop House in the Valley Forge Casino, King of Prussia, PA at 5:30 pm.

Shawn Casey, Steve Cole, Quinton Davis, Barney Heller, Mike Padula, Gary Horninger, Dan Post, and Krishan Saini were present.

Meeting was called to order at 5:38 pm

- 1) Introductions
- 2) Minutes from last meeting were approved.
- 3) Membership
 - a) Membership is up to 72 people. We have members who think they are members, but we don't have their names on the list. Barney will work with Barbara to get an email out to confirm their membership. We are now going to do rolling memberships.
 - b) There are 5 Board members who can receive an ACI discount per year. There is a code that goes to the President.
 - c) In a push to get people to become members, we want to increase the nonmember price of our dinners to be \$15 more than the member price. This is to drive nonmembers to become members and this will happen for January dinner.
 - d) We have elections coming up in December. We have one opening for a director and need nominees for Vice President and President. The board discussed having a procedure for chapter officers who do not attend meetings. If an officer misses 4 meetings in a row, the Board has the option of filling that seat with a new person to be elected by the members. The motion was made, seconded and unanimously approved at the last meeting. Shawn will be going off of the board as he has been on as long as he can.
 - e) Dan Post filled in for a director's spot last year. We will roll over his director role for 2019-2020. Will Fellmeth is interested in taking Shawn's spot. Mohamed Hassani will run for a director spot. Mike Padula will run for Vice President.
- 4) National ACI Meeting was the largest showing for EPDACI Chapter; Barney, Steve, Gary, Claire, Dan Post, Larry Rowland attended. Steve and Dan went to a round table about

different chapters. They found out that Oklahoma, Pittsburgh, Louisiana etc. all have membership issues. All have issues attracting different types of people to attend meetings.

Strongest chapter is NJ

- a) Website for EPDACI was shown at the conference – it was used a good example. And the Longwood Garden’s ad was also shown.
 - b) Barney to get video that was played at National so we can kind of use it for our Awards Ceremony
- 5) Dinner meetings
- a) November Dinner meeting – 11/15/18 Val Moody of CMT will discuss special inspections. We already have 10 people registered.
 - b) January Dinner meeting – 1/17/19, this will likely change to February 21 due to speaker availability. We have a couple of options on this meeting. A discussion was held about ways to draw concrete inspectors and contractors to our dinner meetings. We need to attract more people.
 - c) March Dinner meeting – see new business
- 6) Financials – We made money in October so we are doing ok financially.
- 7) Scholarship Program – Will Fellmeth could not make the meeting. Barney wanted to wait until Will was present to discuss and hand out the information on this. We can discuss and vote on this at the December meeting.
- 8) Awards Ceremony will be at the Valley Forge Casino venue again on Thursday, 4/25/19
- a) Conference call was held on Monday, 10/22/18
 - b) All forms have been updated and ready to go.
 - c) We have some judges but need more and projects!
 - d) Lessons learned: --
 - i) To not lose money we need to get more sponsors; pricing on most everything to stay same. Student prices will be a nominal fee. Quinton would like each board member to commit to possibly get a platinum sponsorship
 - ii) Dan and Barney to work on a video presentation
 - iii) Meetings will happen monthly – Barbara to set up monthly call through 2018
- 9) Student Beam – will be different this year; will be unique competition, using cost. The person who gets closes to 3,000 lbs. and cheapest wins. The person who gets closest to load weight also wins. More to come on this.
- 10) Certification

- a) We have November Grade 1 scheduled and then we are done until 2019. Take old dates off website.
- b) Mike and Shawn will meet as a committee to schedule 2019 certifications.
- c) Adhesive Anchor Inspector probably going to take off as now it is in the code; but an installer does not have to be certified.

11) Website Discussion – there is a national program that will could run the website
Need to update website – get 50 year logo off put up 2017 ACI Chapter logo – update awards portion

12) New Business

- a) Student involvement – Quinton will volunteer to work on this.
- b) March meeting could be a student night, e.g., University of Delaware, Widener, Lafayette; we could invite Vicky Brown to a board meeting to engage her and maybe have this Student night at Widener.
- c) Maybe have a dinner meeting in the Lehigh Valley something to think about in May
- d) Vic Scotese has volunteered to organize a golf outing next year. We will continue to look at what he has planned.
- e) Steve Lane volunteered to organize a clay pigeon shoot outing in the spring. We will get more information in the coming months from Steve.

13) **Next meeting date:** 12/13/18 at Conshohocken Brewery in Bridgeport at 5:30 pm will be our Holiday meeting,

Meeting adjourned at 7:17 p.m.